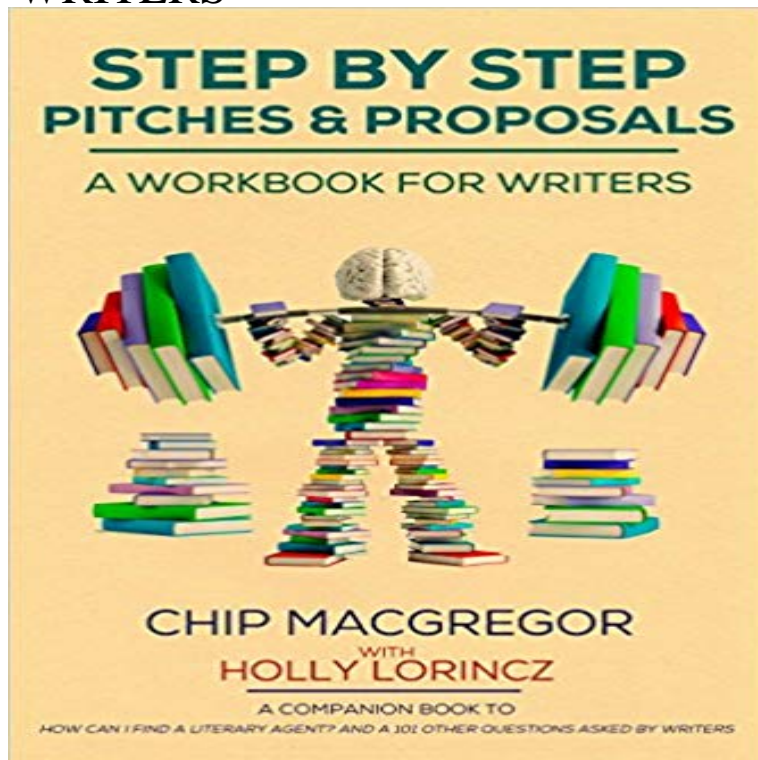


# STEP BY STEP PITCHES AND PROPOSALS: A WORKBOOK FOR WRITERS



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- Advice on how to deal with a face-to-face pitch
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